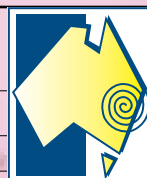


Co-operative Progress

November 27-28, 2008

Conference Programme



Wednesday November 26

6 pm-7.30 pm Early registration and welcoming cocktail party sponsored by Abacus Australian Mutuals

Thursday November 27 LET'S GET TECHNICAL

8.00-8.30	Registration	
8.30-8.45	Welcome	
	Opening by <i>Lyn Baker, Commissioner for Fair Trading</i>	
8.45-9.35	Fighting for co-operatives in an unfriendly institutional environment <i>Rainer Schlüter, CEO, Co-ops Europe</i>	
9.35-10.00	Four short biographical presentations - <i>co-operators present - 5 mins each</i>	
10.00-10.40	Using the co-operative to get the best outcomes for members <i>Ian MacAulay, Chair, Murray Goulburn Co-operative Company Ltd</i>	
10.40-11.00	Morning tea	
11.00-11.45	S1 The Trade Practices Act - an update <i>Kathryn Edghill, Addisons Lawyers</i>	S2 Accidents Do Happen - An Injury Management Model <i>Jennifer Cameron & Michael Thompson, Mutual Solutions Australia</i>
11.45-12.30	S3 Salary packaging for CEOs and senior management <i>GS Choong, BDO</i>	S4 Affordable & effective web-based co-operative education - a demonstration <i>Graeme Charles, Co-operative Federation of Vic</i>
12.30-1.40	Lunch	
1.40-2.25	S5 Getting market value for co-op shares <i>Jim Howard, Co-operative Federation of Qld</i>	S6 Board meeting processes - from agendas to minutes <i>Robert Whitton, Chairman and Ron Corby, Secretary, The Wine Society</i>
2.25-3.10	S7 Distribution options for co-operatives <i>Tony Addison, Addisons Lawyers</i>	S8 The Petersham Model - an Australian Housing Co-op solution <i>Peter Gates, Mercury Centre Co-operative</i>
3.10-3.40	Afternoon Tea	
3.40-4.10	State co-operative roundup - 5 mins each	
4.10-5.40	WORKSHOP: Director nomination committees & raising professional competencies <i>Facilitator: Terry Kilmister, BoardWorks International</i>	
5.45-6.00	Co-operative Federation Annual General Meeting	
Pre dinner	Drinks 6.30	
Dinner 7.00	Addisons Gala Dinner - speaker: James McCall, CEO Motor Traders' Association of NSW - <i>Why has the co-operative movement in Australia failed to fulfill its potential? Where to from now?</i>	

Friday November 28 REACHING OUT, FORMING PARTNERSHIPS

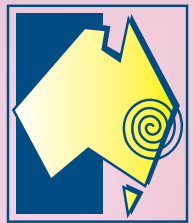
7.00-8.00	Networking breakfasts B1 Chairpersons B2 CEOs B3 Treasurers/Financial Officers	
8.30-9.20	Co-operatives & the vitality of regional economies - the European experience <i>Rainer Schlüter, CEO, Co-ops Europe</i>	
9.20-10.05	A different solution to our health issues - demonstrating the versatility of the co-operative model <i>Di Batterham, CEO, Westgate Health Co-operative Ltd</i>	
10.05-10.30	Morning tea	
10.30-11.35	WORKSHOP - What is a co-op? How do we educate those outside the sector? <i>Facilitator: Richard O'Leary, Macleay Regional Co-operative</i>	
11.35-12.20	Telecommunications - our future options and what input we must give to get what we will need <i>Lynda Summers, Regional Communities Consultative Committee</i>	
12.20-1.30	Lunch	
1.30-2.40	The How and What of Mutually beneficial partnerships - open discussion to explore possibilities With examples from: <i>Lynda Summers, Di Batterham, Trevor Sargeant</i>	
2.40-3.50	WORKSHOP - Co-operative social responsibility to community vs responsibilities to shareholders - where do we draw the line? <i>Facilitator: Rainer Schlüter, CEO, Co-ops Europe</i>	
3.50	Closure	

Visit www.coopsnsw.org.au for more details

Co-operative Progress Conference

November 27-28, 2008

Stamford Plaza Sydney Airport



**Co-operative
Federation of
NSW Ltd**

SPEAKERS

Lyn Baker [BA, MBA] is Deputy Director-General of the Department of Commerce and Commissioner for Fair Trading. She has worked in the NSW public sector for over 20 years, with a career focus on organisational development and customer service. Prior to her appointment as Commissioner for Fair Trading in 2005 she was Assistant Commissioner, Customer and Property Services for three years. During her eight years at OFT, Lyn has held various senior strategic roles involving licensing, compliance and customer service.

Rainer Schlüter has been the Director of Cooperatives Europe and ICA Director for the European region since 2004. He was previously General Secretary of the European Confederation of Workers Co-operatives, Social co-operatives and Social and Participative Enterprises and General Delegate of the Coordinating Committee of European Cooperative Associations. Until recently he was President of the European Network of Cities and Regions for Social Economy and a Board member of the European Permanent Conference of Co-operatives, Mutual Societies, Associations and Foundations. Rainer has been a member and board member of several worker co-operatives and social economy enterprises and has consulted on enterprise creation and social innovation. His original studies were in economics.

Ian MacAulay [B Ag Sci; Fellow of the Australian Institute of Company Directors; Member of the Australian Institute of Agricultural Science and Technology] is Chairman of the Murray Goulburn Co-operative Co. Limited, the largest dairy co-operative in Australia. Murray Goulburn now handles 36% of the nation's milk. Ian worked for the fertiliser co-operative PIVOT Ltd. as a Regional Agronomist, then in 1981 he and his wife Roslyn converted a beef property into a dairy farm. The family's properties are now milking over 900 cows. Ian is a foundation director of The Geoffrey Gardiner Dairy Foundation, a fund established from the sale of industry assets at the time of deregulation, to benefit Victoria's dairy farmers and their communities.

Kathryn Edghill is a Competition and Trade Practices lawyer with over 18 years experience. Before joining Addisons as a partner in the Competition, Trade Practices and Regulatory group she was the Partner in charge of the national Competition and Trade Practices group at another major firm. Kathryn specialises in competition law with particular emphasis on the anti-competitive conduct and consumer protection provisions of the Trade Practices Act and associated state Fair Trading Acts. Kathryn has also practiced as a commercial litigator for over 18 years and is a qualified mediator.

Michael Thompson is employed with Mutual Solutions Australia (MSA) as a Consultant, drawing on his more than 30 years experience to deliver a comprehensive range of Workers Compensation, OH&S and Injury Management services. Michael has worked for insurers in claims and policy management capacities, as a consultant for large employers where he gained an "employers perspective" and for a Specialised Industry Insurer. He has tertiary qualifications in Safety Management, OH&S, Insurance and Injury Management auditing. **Jennifer Cameron** is MSA Manager, co-ordinating a team of consultants who provide Workers Compensation solutions. She has been employed in both the occupational rehabilitation and insurance industries, working with private and public sector employers in relation to their rehabilitation, injury management and general Workers Compensation needs. Jennifer has tertiary qualifications in Rehabilitation Counselling and Business.

GS Choong (B Comm, CA, CPA) is a Director in the Tax Division with BDO. She has over 20 years professional experience, 7 as a partner in a Big 4 firm. GS advises on all aspects of international assignments, focusing on cross border taxation planning for the employer and employee, tax effective compensation and benefits structure and delivery, management of global expatriate programs, employee share plans and employment taxes, specializing in Australian and US income tax.

Graeme Charles' career has spanned secondary teaching, accounting and adult education. He has been closely involved with the co-operative sector for nearly 20 years and is a former Executive Officer of the Co-operative Federation of Victoria (CFV). Graeme wrote *The Co-operative Start Up Manual: the essential field guide for starting co-operatives in Victoria*, regularly contributes articles on co-operative matters and is working alongside the UK Co-operative College, being their only Australian accredited trainer. He has recently worked on an online module called "Understanding Co-operatives" that is now on the Murray Goulburn Co-operative Co website for MG members. CFV is considering ways in which the module could be offered to other co-operatives.

Jim Howard is Executive Director of the Co-operative Federation of Qld where his company provides Business Management and Consulting Services to diverse business entities, in particular companies and co-operatives. He represents the Co-operatives Council of Australia to the Federal Government on taxation and has regularly liaised with senior Treasury Department and Taxation Office officials as well as various political representatives. Jim has advised or participated with Boards on Directors Duties and Operational procedures including speaking at conferences on the topic. He provides board and senior management business and strategic advice.

Robert Whitton [CA] has been on The Wine Society board since late 2002, has served on the Audit Committee, was the Deputy Chairman for three years before being elected Chairman. He has been a member of the Society for more than 20 years. Robert is a Partner in Lawler Partners, with 22 years experience in Insolvency, restructuring and business advisory services. **Ron Corby** [CA] is CFO and Secretary of The Wine Society. He is a member of both the Audit & Risk Management and Corporate Governance Committees and as Secretary, is responsible for all matters relating to the preparation of both Members' General and Board Meetings. Ron has continually assisted in the development of its commercial business interests, particularly in the establishment of its Corporate Governance practices and statements as well as its Risk Management policy.



Tony Addison practises in the corporate and commercial area with special expertise in the law of co-operatives in NSW and other Australian jurisdictions. He is a member of the NSW Legislative Review Committee of the Co-operatives Council and is recognised as a leader in co-operative law. Tony and his team have achieved many innovative and successful outcomes for co-operatives. He has advised a large number of co-operatives and companies, and their Boards, on their corporate structures and commercial transactions. He is currently working for the Dairy Farmers Milk Co-operative (who have farms in Queensland, NSW, Victoria and South Australia) to ensure that their farmer members continue to receive favourable milk prices following the sale of the processor business.

Peter Gates is the CEO of The Mercury Centre Co-operative. He has been involved in collaborative enterprise for many years, including a lengthy period on the board of the former Australian National Credit Union, one of Australia's largest financial co-operatives. During the second half of the 1990's, he led skills and leadership training programs for Credit Union Foundation Australia in a number of Pacific countries, working with grass-roots credit unions. Peter has been involved in the development of the Petersham Model of co-operative housing, a shared equity model, since the Living Co-operatively Symposium in February 2008, which focused on affordable housing and sustainable communities.

Terry Kilmister owned and operated BoardWorks International (Australia) Pty Ltd for eleven years, the Australian arm of his New Zealand business, where he assisted the full range of companies and community based organisations to provide high quality corporate governance and leadership. Terry has three books published in his area of speciality and has contributed to university texts and other publications. He is a regularly sought-after conference speaker and seminar facilitator. Together with his business partner Graeme Nahkies he writes and publishes Good Governance, a bi-monthly journal with a world-wide readership and has been recognised as a significant contributor to the development of corporate governance thinking and practice.

James McCall has been involved in the Co-operative movement in Australia for the past 25 years, chairing various government task forces and serving on numerous boards and Councils. He was the Executive Director of the Australian Co-operative Development League, a senior Policy adviser to the Minister, senior manager of government & international relations with the Australian Association of Co-operatives, has undertaken co-operative banking research and represented the sector at various forums, both here and overseas. He has also had the primary role in the formation of a number of co-operatives throughout NSW.

Dianne Batterham is the General Manager of the Westgate Health Co-operative which runs two surgeries for its members in suburban Melbourne. She has wide experience in administration, research and management in the health sector. She has also been assisting with the establishment of another co-operative, using Westgate as a model. Dianne is active on committees within her area of interest, which extends to her role as a Director of the Co-operative Federation of Victoria Ltd.

Richard O'Leary [FPNA, NTAA] was appointed the CEO of Macleay Regional Co-operative Ltd after working for the co-operative in accounting and retail functions. Richard was the Deputy Chair for two years. His previous work experience has been in retail management and accounting. He's a very committed contributor to the Kempsey region, serving on numerous industry and community committees, with his involvement recognised by prestigious awards.

Lynda Summers is the chair of the NSW Regional Communities Consultative Council, which reports to the NSW Premier and the Minister for Rural Affairs in the development of regional policy. A Trustee of the NSW Responsible Gambling Fund, Lynda has had an ongoing involvement in social justice and community development issues, with special interest in health. A former local government Councillor, she has broad experience in justice and public administration and her networking skills have led to extensive involvement in policy development and strategic planning in the government sphere. She is principal partner of Galbraith and Company and the Australian partner of Civitium, the leading consultancy for municipalities creating digital communities in the USA. Lynda has a passion for harnessing technology and innovation to enable regional economic and social development. On leave from Charles Sturt University, where she was visiting research fellow with the Centre for Applied Philosophy and Public Ethics, Lynda is currently engaged as executive consultant to the Murray Regional Development Board.

Trevor Sargeant commenced work for Port Macquarie-Hastings Council as Economic Development Manager in 1996. He has extensive experience in small business advisory and industry development areas. Trevor established the Hastings Business Enterprise Centre and facilitated and wrote Council's 20 year development strategy which involved the direct participation of more than 400 people. The strategy, outlined on <http://www.pmhc.nsw.gov.au/economicdevelopmentteam> concentrates on 'growth from within' using a partnership approach involving a large number of business and industry representatives.

BOOKINGS

When booking, please note the four sessions for which you must choose which talk you will attend - see the green registration form. Return the enclosed green form before November 18 or download from www.coopsnsw.org.au or ring (02) 4938 5308 or email hmccall@onaustralia.com.au. You will be sent a tax invoice booking confirmation. Early registrations on Wednesday evening from 6pm - join us for drinks sponsored by Abacus Australian Mutuals.



Conference fees per person (GST inclusive) for:

	MEMBER CO-OPERATIVES: discounted rate for > one person		NON-MEMBERS: discounted rate for > one person	
Both Days	@ \$277	@ \$266	@ \$335	@ \$320
Thursday only	@ \$186	@ \$180	@ \$219	@ \$213
Friday only	@ \$125	@ \$119	@ \$156	@ \$149
Addisons Gala Dinner - Guest booking	@ \$58	@ \$58	@ \$58	@ \$58

Thursday and Both Days rates include the Addisons Gala Dinner Thursday night. *If you're unsure of whether you're a member, ask.*

CONFERENCE VENUE:

STAMFORD PLAZA SYDNEY AIRPORT

ACCOMMODATION

The **accommodation** rate for delegates wishing to stay at the conference venue - the Stamford Plaza Sydney Airport - is \$185 per room, bed & breakfast. Rooms are subject to availability. Call Michelle Street, Group Reservations Co-ordinator on 9317 1620, as soon as possible & quote COO 2611. A special twin room rate of \$202 has also been organised. The Stamford has a courtesy room for early check-ins or late check-outs which includes a shower & microwave. Try & avail yourself of their extensive facilities during the conference, eg the sauna & whirlpool.

For those looking for **cheaper accommodation**, there are several within walking distance - eg. **Formula 1** Ross Smith Ave 8339 1840; **AEA Sydney Airport** Botany Rd 8338 7777; **Quest Mascot Serviced Apartments** Robey St 9366 3900.

ACCESS TO CONFERENCE VENUE

PUBLIC TRANSPORT:

- * The Stamford is just outside Sydney Domestic Airport - walking distance.
- * Rail: Mascot Station is a 10 minute walk.
- * Public Transport Info: Call 131500 or visit the website www.131500.info/realtime/newjourney.asp

PARKING:

Parking, subject to availability, costs \$10/day.

WE GRATEFULLY ACKNOWLEDGE
OUR GENEROUS SPONSORS
WHO MAKE THE CONFERENCE POSSIBLE:



The Co-operative Federation of N.S.W. Ltd aims to

- * represent and assist co-operatives and like entities in their relations with government
- * facilitate or provide advice and services to co-operatives and like entities;
- * improve the awareness and understanding of the extent and significance of co-operatives;
- * promote the exchange of information among co-operatives; and
- * maintain links with co-operative organisations, both interstate and internationally.

We're working to advance and protect the interests of co-operatives and like entities and the co-operative sector. In addition, we run seminars to train directors & staff. We organise industry-specific workshops & networking opportunities. Join us - strengthen our influence, help the sector to grow - to the advantage of all. If you have any particular issues that need attention, please let us know. Phone the Executive Officer, Helen McCall on (02) 4938 5308. Visit www.coopsnsw.org.au or email hmccall@onaustralia.com.au. Or write to 207 Duns Creek Road Duns, Creek N.S.W. 2321.

Visit our website, www.coopsnsw.org.au for more details

Co-operative Progress Conference
 Stamford Plaza Sydney Airport November 27-28, 2008
REGISTRATION FORM (You will receive a tax invoice/receipt in confirmation of your booking)



Co-operative Name: _____

Postal address: _____

Telephone No.: _____ I agree to my contact details being supplied to other delegates at the conference.

One or more from co-op	Member		Non-Member		Number of people		\$AUS
	single	multiple	single	Multiple			
Both Days	@ \$277	@ \$266	@ \$335	@ \$320		GST inclusive	
Thursday only	@ \$186	@ \$180	@ \$219	@ \$213		GST inclusive	
Friday only	@ \$125	@ \$119	@ \$156	@ \$149		GST inclusive	
Guest dinner booking	@ \$58	@ \$58	@ \$58	@ \$58		GST inclusive	
						Total	\$

- How to use this form:**
1. Find out whether your co-op is a member of the Federation.
 2. Can you claim the discounted rate for more than one person attending?
 3. Next fill in top and bottom of the form, according to what will be attended.
 4. Finally, **by November 18, 2008** send it with your cheque to 207 Duns Creek Road, Duns Creek, 2321, OR remit the money electronically to Companion Credit Union BSB 802-386 Member 63812 account name Co-operative Federation of NSW and send back the form to 207 Duns Creek Road, Duns Creek, 2321 or email it to hmccall@onaustralia.com.au.

Please deduct \$46 from the Both Days fee or Thursday fee if you do not wish to attend the Addisons Gala Dinner.

Co-operative Federation of NSW Ltd ABN 49 475 913 132

Delegate				Weds 26/11	Thurs 27/11		Fri 28/11					
Preferred first name	Surname	email	Position	Welcome Drinks (Free)	Day time	Dinner	Breakfast					
						B1/B2/B3 (free)	All day	S1 or S2	S3 or S4	S5 or S6	S7 or S8	

- Please note that the Chairpersons' Networking Breakfast (B1) is for co-operative chairpersons, only. The CEO's Networking Breakfast (B2) is for CEOs only. And the Treasurer's/Financial Officer's Networking Breakfast (B3) is for the Financial Officer of the co-op, only. If attending, indicate which breakfast.
- For each person attending, tick the sessions they require. Where there is a choice (eg S1/S2) write in the session that the person intends to attend.
- Indicate if each person will attend the dinner and if additional people will be joining them.
- Special dietary requirements